



# THE CRITICAL ROLE **OF FAILURE** How To Fail Fast & Make Strategic Moves

### LaKisha Greenwade

AAAS HBCU Making and Innovation Showcase 2022



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## **LET'S TEST OUR KNOWLEDGE AND ENGAGE OUR TECH DEVICES**

Please engage with me during this session.

There will be resource links made available during this presentation.

### **INTERACTIVE SESSION**

### **USE MOBILE OR TABLET** DEVICES

### LET'S TEST OUR KNOWLEDGE AND ENGAGE OUR TECH DEVICES

When a QR code appears, open your camera and line up the code.

The QR code provides web links for use and reference.

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### WORK WITH ME

### **ON DEMAND**

## **LET'S TEST OUR KNOWLEDGE AND ENGAGE OUR TECH DEVICES**

Touch the link highlighted when your camera reads the QR code.

### **OPEN IN YOUR BROWSER**

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Save the link for future use.

### **CLICK ON THE LINK**

## PLAY TO FAIL



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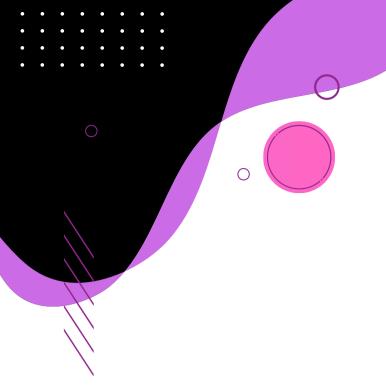
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## WHAT IS **FAILING FAST?**

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**IDEAS ARE DEVELOPED** AND TESTED IN A SERIES **OF ITERATIONS MOTIVATED** BY HYPOTHESES.





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IT IS FOUNDED ON THE **PRINCIPLE OF RECEIVING** EARLY FEEDBACK THAT MAY CONFIRM OR **REJECT AN IDEA** 

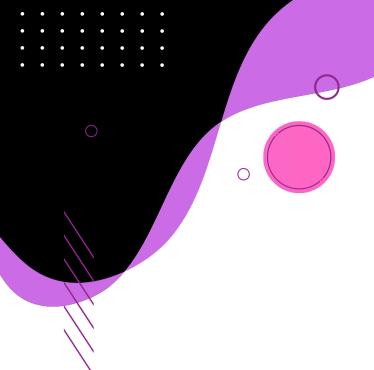




### HAS CLOSE TIES TO THE MINIMUM VIABLE PRODUCT (MVP) CONCEPT.

AIMS TO INCREASE THE RATE AT WHICH A COMPANY CAN LEARN AND ADAPT TO NEW **CIRCUMSTANCES BY** ACCELERATING THE CYCLE OF HYPOTHESIS, MVP, AND **OUTCOMES ANALYSIS.** 

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## INCLUDE STRATEGIES THAT EMBRACE RAPID EXPERIMENTATION

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## **LET'S DISCUSS**



**SEE YOUR DECISION AS TWO DOORWAYS: CLOSED DOORS OR 2ND DOORWAY** 





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FRAME YOUR CHOICES AND PROMPT FOR DISAGREEMENTS **RATHER THAN PRAISE** 

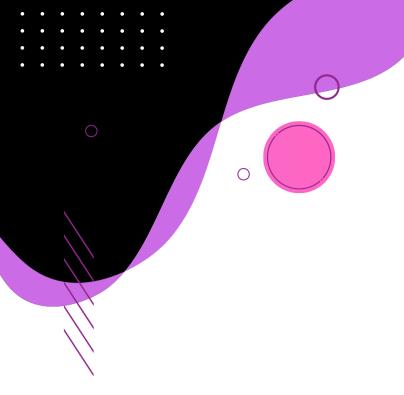




### **IDENTIFY POTENTIALS AND PROVIDE DETAILS**

### LEARN TO RECOGNIZE **OBSTACLES THAT PREVENT** FROM MAKING A DECISION.

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## **MODEL EVALUATIONS**

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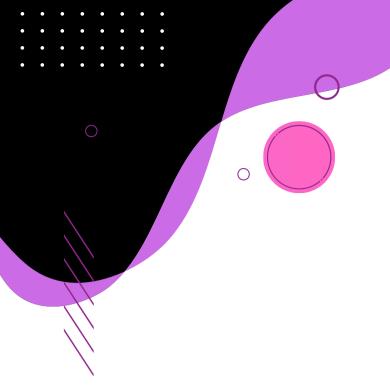
MAKE YOUR NEXT MOVE BASED ON THE DATA YOU GATHERED.

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## THE BEST STEP FOR FAILING FAST

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THE WHOLE POINT OF THE TECHNIQUE IS TO KEEP GETTING SETBACKS UNTIL YOU FIGURE OUT WHAT IS WRONG BY YOU AND HOW TO FIX IT

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## INVEST IN NFT COLLECTIONS SUPPORTING FOUNDERS



# ENGAGE AND CONNECT

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### THERE ARE MANY **OPPORTUNITIES**

Subscribe to the Email List







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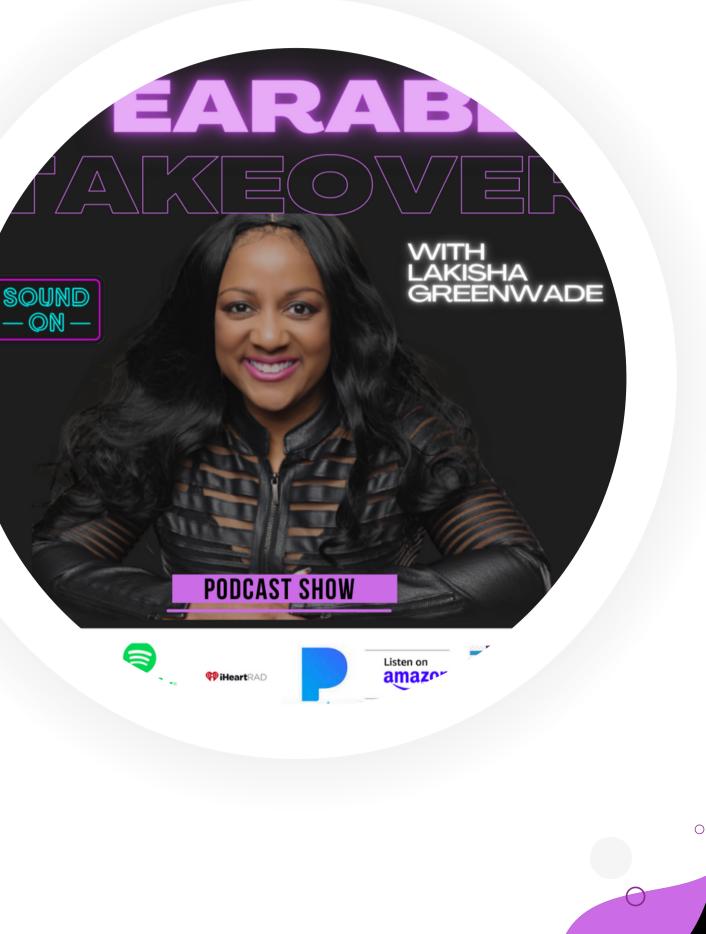
# LISTEN & **SUBSCRIBE TO MY PODCAST**

THERE ARE MANY **OPPORTUNITIES** 



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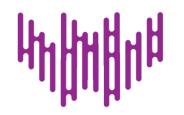


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